

9 T LABS



Introducing the new mass production standard for the
climate neutral mobility of the future

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Martin Eichenhofer, CEO 9T Labs

martin@9tlabs.com

Fiber reinforced composites have exceptional properties but are hard to manufacture.



Carbon composite

70%

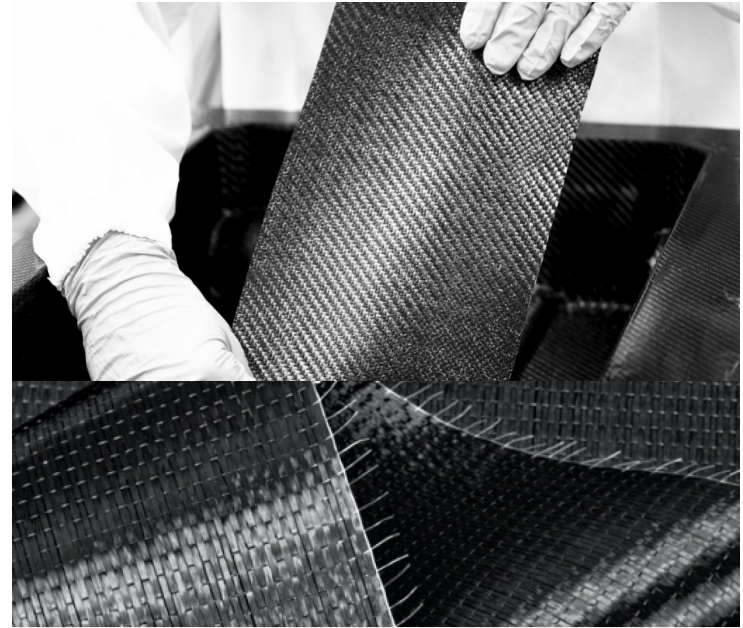
stronger than metal



Carbon composite

80%

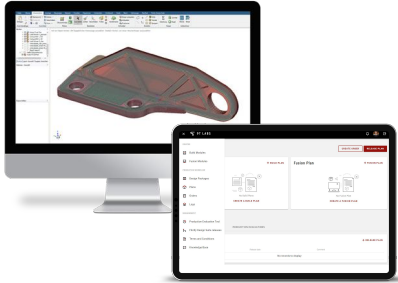
more lightweight
than metal



- ▶ Manual process; wasteful; suboptimal material use; no standardization.
- ▶ Carbon composite parts are 3x more expensive than metal parts.

We provide and sell an end-to-end solution for serial production of high performance parts used in the most demanding environments.

Software



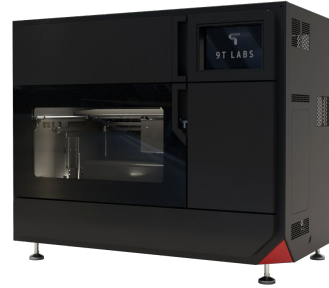
Design, Simulation
& Optimization

Fiber Materials



Performance
Industry Standard

**Additive
Manufacturing**



Automation
Integration with Software

Molding



Part Quality
Functional Integration

50% less material
needed

80% lighter
material

0% zero waste
Manufacturing

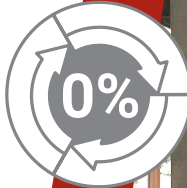
100% ready for volume
production

TRANSFORMING

composites manufacturing to
zero waste and net zero CO₂.



**zero waste
manufacturing**



**50% less
resources needed**



**bio based & recycled
materials for mobility
applications**



Learnings/Anecdotes/Challenges from my startup journey:

1. Communication & Planning is key, don't settle for anything less than an "oiled machine". (Comments: Written communication is key, OKRs are a good tool once adapted properly to the needs)
2. Set the standard for your team and hold people accountable
3. Hire people that are better than you
4. The elevator pitch I never convinced anyone by just the words or my quick pitch, rather by passion and energy. Be you, be genuine and be humble.
5. Unfortunately 90% of things don't go as planned or go wrong, get used to it. (Comment: In my opinion the biggest part of why this happens is because founders need to be (over)optimistic, this is what you need and drives the operation forward. Side effect is this point)
6. Fear of missing out (Comment: Don't let people around you or social media distract you and get you off your path. Success of others creates fear which leads to temptation to do other things. Stay put, persistence, it is always greener on the other side.)
7. Don't feel bad about yourself not working (you are working most likely anyway very extreme)
8. Really understand what sales is, who you are selling to and what the actual sales cycle is (Comment: A deal is certainly not closed after someone said yes and has budget, this is only the start)
9. It might seem small what you have achieved in 1 year, however don't underestimate what you can achieve in 5 years.